

# NAICKER'S TOOLMAKERS & METAL PRESSING: AN ASCCI BSDP CASE STUDY

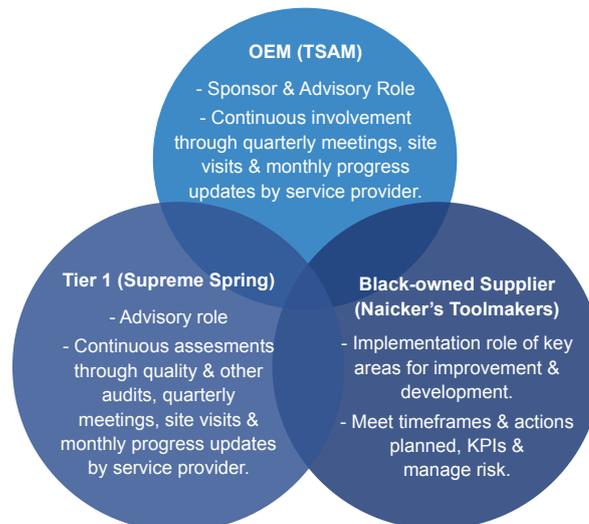
In conjunction with the training and support offered by TSAM and Supreme Spring, ASCCI is delivering a Competitiveness Improvement project focusing on three key development aspects: best practice manufacturing; general business support and mentoring and business development.

Born out of a garage in 1994, Naicker's Toolmakers and Metal Pressing, specialises in metal pressing, tool, jig and die making, fabrication and general machining in the metal, mining, automotive and lighting industries. Additional services include powder coating welding and bending. With regards to its participation in the automotive sector, Naicker's Toolmakers operate as a Tier 2 supplier to Supreme Spring (Tier 1) and produces a range of automotive component parts, including clinch clips for local and foreign produced vehicles.

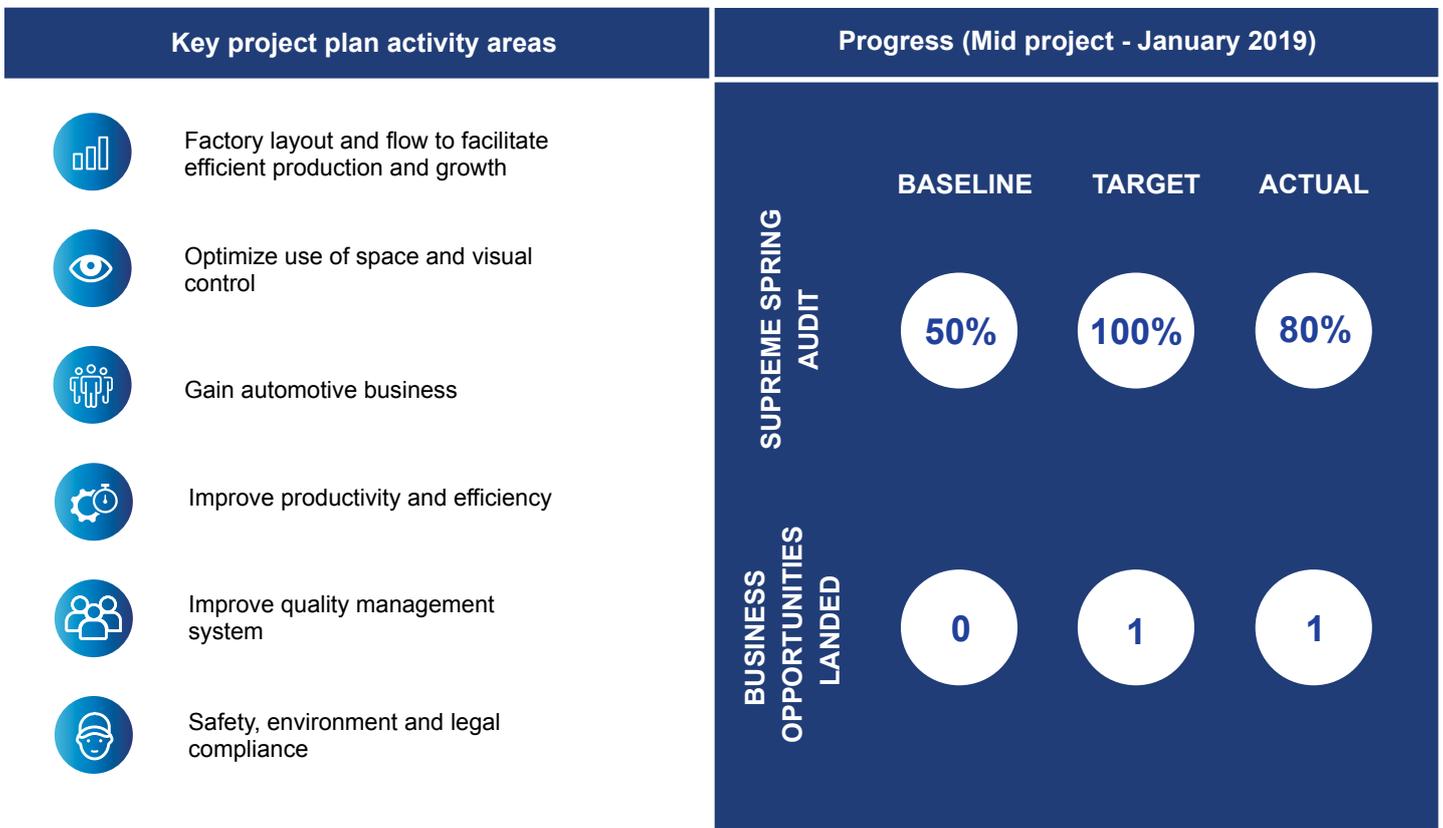


## BSDP Project Scope

The delivery model being undertaken for Naicker's Toolmakers is:



Based on recommendations of a benchmarking exercise and firm-level assessment undertaken by ASCCI, the intervention applies standards of safety, 'housekeeping', measurement and reporting, record keeping and traceability for products manufactured and supplied. In addition, the scope includes; mentoring in areas of operations and client relationships, best practice and lean manufacturing support.



### Project Outcomes

Strong commitment from the team at Naicker’s Toolmakers and Metal Pressing, supported by technical specialists, drove impressive results over the duration of the project:

- Achieved ISO9001 certification and completed an IATF gap analysis
- Skills matrix and training plan in place
- Factory layout and 5S assessment system in place
- One new business contract and component secured through the duration of the project



Kim Nisbet, Senior Manager of Enterprise and Supplier Development from Toyota South Africa noted, “Naicker’s is a small business that has a team with an abundance of passion, technical capability and desire to succeed. The ASCCI BSDP with the support of Toyota and Supreme Spring, enabled them to grasp the stringent level required to be an Automotive supplier. The programme is designed to get the supplier to this level and keep them there. This is in keeping with the objectives of the SAAM which is to create Sustainable Black-owned suppliers in the value chain. To date, we have seen remarkable improvements and have no doubt that they will continue to supply into the Automotive sector in the future.”

Mohammed Moola from Supreme Spring noted that the benefit derived from the project is “in respect of the overall quality and delivery performance. Naicker’s Quality Management System and Supplier Performance has improved significantly since the inception of this programme.” He further noted that this project assisted Supreme Spring in respect of their BBBEE objectives.

A full report on the Naicker’s Toolmakers Case Study will be available in the ASCCI Q1 2019 Newsletter.

For more information and to engage in the Black Supplier Development Program, please contact the ASCCI facilitation team on [ascci@bmanalysts.com](mailto:ascci@bmanalysts.com) and 031 764 6100.